

the terms hereof shall supersede all the prior discussions, correspondences (written/ oral or otherwise) between the Applicant(s) and the Promoter and its representatives and agents.

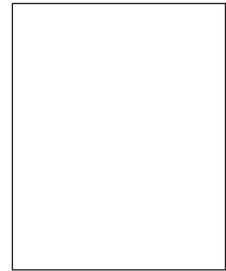
I/We have clearly understood and agreed that this Application Form will be processed by Promoter only after realisation of Application Money of Rs. _____ /- (Rupees _____ only) as specified in the payment schedule more particularly mentioned in **Annexure "A"** hereinafter referred to as "**Payment Schedule**" together with this Application Form complete in all respects.

(Please fill in relevant portions of this APPLICATION FORM for Individual/Joint or Other Entity. Strike out portions that are not applicable and deposit this APPLICATION FORM in full.)

Signature of Sole/First Applicant



Signature of Joint/Second Applicant



SECOND/JOINT APPLICANT

FULL NAME, in CAPITAL Letters (In the order of First, Middle and Last Name, leaving a space between words)

Name: Mr./Mrs./Ms.

Son/Wife/Daughter of :

Relation with the First Applicant:

Guardian's Name (if minor):

Date of Birth: **Gender:** Male Female

Marital Status: Single Married **Wedding Anniversary:**

Nationality:

Occupation:

Residential Status: Resident Indian Non Resident Indian (NRI) Person of Indian Origin(PIO)

Overseas Citizen of India (OCI) **IT PAN:** (Mandatory)

Correspondence Address: (Please leave a space between each part of the address)

City State Pin Code

Phone: Home Work

Mobile

Permanent Address : Tick here if same as Correspondence Address

City State Pin Code

Phone: Home Work

Mobile **Employment Type:** Salaried Self employed

Profession / Job Title:

Company Name:

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

COMPANY AS AN APPLICANT

Name of Company: [Grid]

Date of Incorporation: [D][D][M][M][Y][Y][Y][Y]

IT PAN: [Grid]

(Please leave a space between each part of the address)

Correspondence Address: [Grid]

City [Grid] State [Grid] Pin Code [Grid]

Registered Address: [Grid]

(Please leave a space between each part of the address)

City [Grid] State [Grid] Pin Code [Grid]

Name & Designation of the contact person: [Grid]

Phone: Home [Grid] Work [Grid] Mobile [Grid]

Email: [Grid]

I wish to receive all communications, marketing-emails including demand letters from Promoter via email as mentioned hereinabove.

Company PAN Card (Mandatory) [Grid]

Corporate Identification Number (CIN) [Grid]

Director Identification Number (DIN) [Grid]

The Applicant(s) shall mean and include his/her/their heirs, executors, administrators, successors and legal representatives.

In case of more than one joint applicant please use extra sheet enclosed here with as Annexure "B".

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

Bank account details for refund [If any, in case of non-allotment of the Residential Unit]

Name of account holder:

Bank account number:

Bank name:

Branch location:

City:

MICR Code:

IFSC Code:

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

RELATIONSHIP WITH THE DIRECTORS OF PROMOTER OR THE ENTITY/S IN WHICH SUCH DIRECTOR/S IS/ARE INTERESTED

| | | | | |
|-----|---|--|-----------------------------|----------------------|
| (i) | Whether the Applicant(s) is Director or related to any of the Director/s of Promoter? | Yes <input type="checkbox"/> | No <input type="checkbox"/> | (Tick as applicable) |
| | | If yes, then kindly provide details in Annexure "D" | | |

APPLICANT WHETHER PIO / NRI / OCI

| | | | | |
|-------|---|---|-----------------------------|--|
| (i) | Whether the Applicant/s is NRI? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | |
| | Whether the Co -Applicant/s is NRI? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | |
| | I / We hereby declare that and confirm that I am/ We are a Non Resident Indian and I /We shall comply with all the statutory compliances as required from time to time under applicable laws/ rules and Promoter shall not be liable for the same in any manner whatsoever. We shall keep Promoter informed about any change in the above status. | _____ (Signature/s of the Applicant/s) | | |
| (ii) | Whether the Applicant/s is PIO? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | |
| | Whether the Co -Applicant/s is PIO? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | |
| | I / We hereby declare that and confirm that I am/ We are a Person of Indian Origin and I / We shall comply with all the statutory compliances as required from time to time under applicable laws/ rules and Promoter shall not be liable for the same in any manner whatsoever. We shall keep Promoter informed about any change in the above status. | _____ (Signature/s of the Applicant/s) | | |
| (iii) | Whether the Applicant/s is OCI? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | |
| | Whether the Co -Applicant/s is OCI? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | |
| | I / We hereby declare that and confirm that I am/ We are a Overseas Citizen of India (OCI) and I / We shall comply with all the statutory compliances as required from time to time under applicable laws/ rules and Promoter shall not be liable for the same in any manner whatsoever. We shall keep Promoter informed about any change in the above status. | _____ (Signature/s of the Applicant/s) | | |
| | | <input type="checkbox"/> Yes | <input type="checkbox"/> No | If yes, then kindly provide details and attach with the Application Form |

Name: _____

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

GENERAL TERMS & CONDITIONS

1. WHO CAN APPLY:

- 1.(a) An individual, i.e. a person of the age of majority or a minor through legal or natural guardian, whether an Indian citizen or Non-Resident Indian citizen or a Person of Indian Origin, resident in India or abroad (in case of minor, age proof and name of natural guardian is required). Joint application by only one natural person is permitted.

Indian resident Applicant(s) are required to attach a copy of their Income Tax Permanent Account Number Card (PAN Card). Non-Resident Indian/ Person of Indian Origin (PIO)/ Overseas Citizen of India (OCI) should attach a copy of the document showing their NRI/PIO/OCI status with the filled Application Form.

1.(b) CHANGE OF RESIDENTIAL ADDRESS:

Applicant(s) is/are required to keep Promoter informed if any changes of their residence status in writing. Applicant(s) have to provide his/her / their/its Email Id and contact number to customer care of Promoter with reference of customer ID mentioned in this Application Form.

1.(c) COMPLIANCE WITH STATUTORY PROVISIONS:

The Applicant(s), if resident outside India, shall be solely responsible to comply with the provisions of the Foreign Exchange Management Act 1999 (FEMA) and The Foreign Exchange Management (Acquisition and Transfer of Immovable Property in India) Regulations, 2000 and/or all other statutory provisions as laid down and notified by the government or concerned statutory authorities from time to time, including those pertaining to remittance of payment(s) for acquisitions of immovable property in India. The Applicant(s) shall also furnish the required declaration to Promoter on the prescribed format, if necessary. In case of refunds to Non-Resident Indians (NRI), Persons of Indian Origin (PIO) and Overseas Citizen of India (OCI), if any, shall, however, be made in Indian Rupees and the necessary permissions shall be obtained by NRI or PIO.

In case any such permission is ever refused or subsequently found lacking by any statutory authority the amount paid towards booking and further consideration will be returned by Promoter, subject to deduction of **Rs.10,000/- (Rupees Ten Thousand only)** as an administrative charges, only if the cancellation is prior to issuance of allotment and the allotment cancelled forthwith and Promoter will not be liable in any manner on such account.

1.(d) FOREIGN REMITTANCE:

In case of foreign remittance the net amount credited to bank shall be taken as amount received and necessary bank charges shall be borne by the Applicant (s).

1.(e) OBTAINING PERMISSION:

The Applicant(s) shall be solely responsible to obtain any requisite permission, if any, from appropriate authorities for the purchase of the Residential Unit and Promoter shall not be responsible for the same. The Applicant(s) shall keep Promoter informed about the status of the requisite permissions. Allotment is subject to the requisite permissions and if the same is refused at any point of time then, the amount paid towards booking and further consideration will be returned by Promoter as per rules without interest and the allotment cancelled forthwith and Promoter will not be liable in any manner on such account. The Applicant(s) shall cease to have any right title and / or interest in the Residential Unit.

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

2. APPLICATION PROCEDURE:

2.(a) APPLICATION SIGNED BY THE APPLICANT(S):

The completed Application Form shall be duly signed by Applicant(s) and submitted together with the Cheque / Demand Draft / Pay Order/authorized Electronic transfer in favour of “_____ **Project Revenue A/c**” (_____ Branch)”, payable AT PAR for the amount of Application Money as shown in the Price and Payment Schedule annexed hereto as **Annexure “A”**.

The payment from NRI/PIO/OCI shall be received either by RTGS or NRE / NRI / NRO account cheque only.

2.(b) DISHONOUR OF CHEQUE:

If any of the Cheque submitted by the Applicant(s) to Promoter is dishonoured for any reasons then Promoter shall intimate the Applicant(s) of the dishonour of the Cheque and the Applicant(s) would be required to tender/s a **Demand Draft** of the same amount to Promoter within ten (10) days from the date of dispatch of such intimation by Promoter and the same shall be accepted subject to ‘Dishonour Charges’ of **Rs. 2000/- (Rupees Two Thousand only)** (taxes shall be extra, if applicable) for each dishonour. In the event the said Demand Draft is not tendered within the stipulated time period mentioned herein, then the allotment shall be cancelled at the sole and unfettered discretion of Promoter subject to provisions in Clause No. 5 (b) hereunder. In the event the Applicant(s) comes forward to pay the entire Application Money and penalty thereof, the Promoter may consider the same at its sole discretion.

3. SCRUTINY, REJECTION AND REFUNDS:

3.(a) Application remaining incomplete or deficient in any respect and/or not accompanied by the required remittance and/or relevant documentary evidence will be liable to be rejected. Application Money received from the Applicant(s) will be refunded without interest to the Applicant(s) and Cheque for such refund shall be dispatched within **45 (forty five)** days from the date of receipt of the communication on such rejection.

3.(b) The Joint Applicant (s) have no objection for transfer/refund of money in the bank account details provided by the Applicant(s) in this Application and the same cannot be raised at a later stage.

4. ALLOTMENT PROCEDURE:

(a) ACCEPTANCE OF APPLICATION:

Promoter will communicate its decision to the Applicant(s) within **30 (Thirty)** days from the date of receipt of the Application.

(b) ALLOTMENT LETTER:

If the Application is accepted by Promoter the Applicant(s) will be sent a communication within the time mentioned above to that effect by way of an Allotment Letter (herein referred to as “**the said Allotment Letter**”) and thereafter an Agreement of the allotted Residential Unit (herein referred to as “**Agreement**”) will be executed between PROMOTER and the Applicant(s) within the time stipulated in the said Allotment Letter. The terms and conditions of the Agreement shall be as may be decided by Promoter in its sole and unfettered discretion.

5. WITHDRAWAL OF APPLICATION/ CANCELLATION:

5.(a) Before Allotment:

Applicant(s) may withdraw their Application prior to the allotment and may get full refund of the Application Money without any interest and without deduction of any cancellation or administrative

charge within **30 (thirty)** days of receipt of communication of withdrawal by the Applicant(s). Taxes, cess, charges etc. paid on such Application Money shall not be refunded back to the Applicant(s).

However, if the Applicant(s) has expressed interest on the said Residential Unit online and has made online payment in respect of the same and thereafter is desirous to withdraw/cancel such expression of interest, then in such event the Promoter shall not be liable to refund to such Applicant(s) such amount paid by him/her/them/it online and the same shall stand forfeited.

5.(b) After Allotment:

- I. The Applicant/s shall be entitled to cancel the allotment any time before the execution of the Agreement for Sale (hereinafter referred to as the said "Agreement") and upon such cancellation the Promoter shall refund without interest subject to forfeiture of Application Money or the actual amount paid whichever is higher subject to a maximum of **15% (fifteen per cent)** of the Sales Price, subject to execution of Deed of Cancellation by the Applicant/s. Taxes, cess, charges etc. paid on such amounts paid shall not be refunded back to the Applicant(s).
 - II. Promoter on default of payment by the Applicant(s) shall be entitled to cancel the allotment any time prior to execution of the Agreement and upon such cancellation Promoter shall refund the monies paid by the Applicant(s) on the date of cancellation without interest subject to forfeiture of Application Money or the actual amount paid whichever is higher subject to a maximum of **15% (fifteen per cent)** of the Sales Price, subject to execution of Deed of Cancellation by the Applicant(s) (in case of registered agreement) or as may be required by the Promoter. Taxes, cess, charges etc. paid on such amounts paid shall not be refunded back to the Applicant(s).
 - III. Promoter shall exercise the said right of cancellation/termination of the said Allotment Letter mentioned in Clause 5 (b) (II) hereinabove in the following manner:
 - (i) Upon non receipt of payment within due date, Promoter shall issue a notice to the Applicant(s) to pay the amounts due within 60 (sixty) days of due date. The Applicant(s) shall be liable to pay the due amounts with interest accrued thereon as prescribed under Clause 8(b) hereunder.
 - (ii) Upon non payment of due amounts by the Applicant (s) even after expiry of **60 (sixty)** days notice, Promoter shall in its sole, absolute and unfettered discretion be entitled to cancel/terminate the said Allotment Letter and the allotment thereof. Promoter will issue a cancellation/ termination letter without any further notice to the Applicant(s).
 - (iii) Upon the cancellation and termination of the allotment of the Residential Unit the Applicant(s) shall not have any right title or interest with respect to the Residential Unit and Promoter shall be at a liberty to sell or otherwise dispose off the Residential Unit to any other person/party whomsoever, at such price, in such manner and on such terms and conditions as Promoter may in its sole, absolute and unfettered discretion think fit and proper and the Applicant(s) have no objection or dispute in this regard. Applicant(s) hereby indemnify and keep indemnified Promoter against any loss, claim or damages raised against Promoter in future by any person in these regards.
- 5.(c)** Application containing false or misleading information and documents known to the Applicant(s) are liable to be summarily rejected and allotment shall stand cancelled whenever such defect are detected at any point of time even if allotment has been made. Upon such cancellation, the installments paid will be refunded without any interest subject to forfeiture as stated in clause 5(b).
- 5.(d)** Upon cancellation and termination of the allotment of the Residential Unit, the Applicant(s) shall not be entitled for refund of stamp duty, registration fee and taxes and taxes, levies, charges etc. paid to the authority.

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

6.A SALES PRICE/CONSIDERATION:**6A.(a) Payment:**

Price indicated in the Price & Payment Schedule shall be paid as per **Annexure "A"**.

Price as mentioned hereinabove is exclusive of all taxes, charges, cess etc. which may be leviable by any appropriate authorities would include (but not limited to), taxes like value added tax, works contract tax, service tax and any other tax, both present and future, or in any increase thereof, as may be applicable from time to time, shall be separately charged and recovered from the Applicant(s).

6A.(b) Taxes:

The Applicant(s) hereby agrees that, the Applicant (s) shall be responsible and liable to pay both VAT (under Maharashtra Value Added Tax Act), Service Tax, and such other taxes, charges and such other taxes, charges as may be applicable on transfer and sale of Residential Unit by Promoter to the Applicant(s). The Applicant(s) would also be liable to pay interest/ penalty/ loss incurred to Promoter on account of Applicant(s) failure and/ or delay to pay VAT/ Service Tax and/ or such other levies, statutory charges etc. within 7 (seven) days of being called upon by Promoter, without assigning any reasons for the same.

The Applicant(s) further agrees that the Applicant(s) shall be liable to pay any taxes, levies, statutory charges imposed by appropriate authorities applicable to transfer and sale of Residential Unit with retrospective effect, and if any recovery proceedings in consequence thereof are initiated.

It is further agreed by the Applicant(s) that the Applicant(s) shall before obtaining the possession of the Residential Unit, pay the requisite amount of Maharashtra Value Added Tax, service tax if and any other tax (if applicable) or any other charges levied by statutory authorities by time to time for construction/ sale of the Residential Unit to Promoter.

In addition to the above, the Applicant(s) further agrees to pay Goods and Services Tax (GST) upon effective introduction of GST in India in lieu of VAT and Service Tax by the Government of India as may be applicable on the transaction of transfer and sale of Residential Unit by Promoter to the Applicant(s).

6A.(c) Payment of Charges:

Maintenance charges, deposits, electrical meter deposits/ connection charges, water and sewer connection charges, infrastructure charges, documentation/legal charges and any other charges/ deposits as may be applicable, shall be separately charged either by Promoter or the maintenance agency appointed by it.

Amounts mentioned in the annexure are provisional and based on estimates. If there is any increase due to inflation, demand by statutory authority and/ or otherwise, any shortfall shall be paid by the Applicant. The said charges shall not be inclusive of fuel, powers etc. consumed with the flat/ building/ unit/ Project/ Project for common areas, electricity, facilities and amenities, which shall be separately payable by the Applicant on a monthly basis to the Promoter, without demur or delay thereof.

6.B VARIABLE PRICE: [Not applicable in case of escalation-free price option]

The Applicant(s) agree/s and understand/s that the consideration towards the Residential Unit is interalia based on following factors i.e. the cost of materials and labour as on the end of the quarter in which the booking is received. However, if there is any increase or decrease in the cost of construction material and labour upto **2% (Two percent)** from the date of Application till the date of possession as may be mentioned in the Agreement then, the same shall be borne by Promoter. If there is any increase in the cost of construction material and labour beyond **2% (Two per cent)**

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

(hereinafter referred to as '**Escalation/Decrease Charges**') then the same shall be borne by the Applicant (s). The Cost of Construction for material and labour, etc is Rs. _____/- (Rupees _____ only) calculated @ Rs. _____ per sq. ft

Computation of Escalation/ Decrease Charges shall be based on the respective RBI indices published in the RBI bulletin.

The respective RBI indices are:

- **Steel** -indices published as Steel -Long in the category of Basic Metals, Alloys & Metal Products.
- **Cement** -indices published as Cement & Lime in the category of Non-Metallic Mineral Products.
- **Fuel & Power**-indices published as Fuel & Power.
- **Other Building Construction materials** -indices published as All Commodities in the Index Numbers of Wholesale Prices in India.
- **Labour** -indices published as Consumer Price Index Numbers for Industrial Workers.

a) Estimated Percentage of various cost components are as follows:

| | | |
|-----------------------------|---|-----|
| Steel | - | 15% |
| Cement | - | 10% |
| Other Construction Material | - | 40% |
| Fuel and Power | - | 5% |
| Labour | - | 30% |

b) Escalation/ Decrease Charges shall be computed at every quarter till handing over the possession.

c) Prevailing indices at the time of booking shall be taken as opening indices.

d) Weighted average of all these quarters to be taken as the closing indices for computation of escalation charges.

e) Escalation/ Decrease Charges shall be calculated on the overall cost of construction material and labour and not on the individual components mentioned hereinabove.

f) The term 'Quarter' shall mean period from January – March, April – June, July to September and October – December.

It is agreed by the Applicant(s) that the date of possession is and calculation of the same is subject to force majeure. It is further agreed by and between the Applicant(s) and Promoter that the amounts as contained in the **Annexure "A"** hereto out of the consideration of the Residential Unit shall be treated as the cost of construction material, fuel, power and labour.

Promoter shall appoint a Chartered Accountant to independently verify the Escalation/ Decrease Charges as computed by Promoter from time to time. Such verified Escalation/ Decrease Charges shall be paid/refunded (or adjusted), as the case may be, by/to the Applicant(s) before the execution of the sale deed or to take possession of the Residential Unit by the Applicant(s).

The calculation of the Escalation/ Decrease Charges shall be done as per the formula appearing in the **Annexure "E"**.

The verified Escalation/Decrease Charges, as intimated to the Applicant(s) shall be final and binding on the Applicant(s). The Applicant(s) agree/s and understand/s that any default in payment of the Escalation/Decrease Charges shall amount to a breach of the terms and conditions of this under the Application or the Agreement when executed. The possession of the Residential Unit shall not be handed over to Applicant(s) unless Escalation Charges are paid in full along with delayed interest, if any, as stipulated under the Application or the Agreement when executed.

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

6.C POSSESSION TIME AND COMPENSATION:

Promoter shall endeavour to give possession of the Residential Unit to the Allottee(s) on or before the date as mentioned in the Agreement but subject to force majeure circumstances and reasons beyond the control of Promoter. In the event, possession of the Residential Unit is delayed beyond the date as mentioned in the Agreement for any reason mentioned there in, the Promoter shall be entitled to extension of **6 [Six] months (“Extended Date”)** for giving possession of the Residential Unit, failure to hand over possession beyond the Extended Date, in such an event, the Purchaser(s) shall be entitled to seek compensation from the expiry of the Extended Date **@ 6% (six per cent)** per annum on the amounts paid till date towards the Sales Price (excluding stamp duty, registration fee, VAT, tax, etc. paid to the authorities) of the said Residential Unit. The aforesaid compensation shall be payable till date of receipt of occupation certificate/building completion certificate or any other certificate required for occupation of the said Flat/ Residential Unit (“**OC Date**”).

However, the compensation shall not be paid:

- a) For the period of delay caused in getting essential infrastructure facilities such as electricity, water supply beyond the extension in case of force majeure circumstances as mentioned hereinabove, and /or
- b) For the period of delay caused due to delayed inspection attributable to the Allottee(s), improvements, rectifications of snags etc. which may be requested by the Purchaser(s) during inspection of the said Flat, and /or
- c) If the Allottee commits any breach of terms and conditions contained herein or the Agreement [when executed] by the Allottee.

In the event the Allottee fails to take over the possession of the said Residential Unit within a period of **45 (forty five)** days from the date of intimation in writing by Promoter then the same shall lie at his/ her/ their/its risk and cost and Allottee shall be liable to pay **1.25** times of the maintenance charges from the date of Offer of Possession till the Allottee actually take the possession of the said Residential Unit. The aforesaid **1.25** times of maintenance charges shall be over and above the interest payable for delay payments by the Allottee under this Application Form/Agreement.

7. PARKING SPACES FOR RESIDENTIAL UNIT:

- 7.(a) Car parking facility will be provided in the Project subject to availability on first come first serve basis. Earmarking of parking space/s shall be governed by the scheme of development which will be detailed out in the Agreement to be executed.
- 7.(b) Earmarking of specific parking space will be done at the time of giving possession of the Residential Unit. Each earmarked parking space will entitle the Applicant(s) to park one four wheeler or two wheeler vehicle only. The earmarked parking space under no circumstances is transferable without the Residential Unit. Parking spaces un-earmarked if any, shall continue to remain the sole property and in possession of the Promoter, to the exclusion of all other occupants in the Project. It shall be the discretion of Promoter to use the un-earmarked parking spaces as it may deem fit and proper.

8. TIME OF PAYMENT OF ALLOTMENT MONEY/INSTALLMENTS AND OTHER DUES:

- 8.(a) It shall be incumbent on the Applicant(s) to comply with the terms of payment in respect of the Residential Unit and any other sums payable under the General Terms & Conditions. Timely payment shall be the essence of each transaction.
- 8.(b) Payment of instalment, and all other dues shall have to be made within due dates as mentioned in the demand letter(s) issued by Promoter from time to time requesting for such payments. Payment within time would be deemed to be essence of the term of allotment. Part payments shall not be accepted. The Promoter may, at its sole option and discretion case to case basis, waive in writing any breach by the Applicant(s) for not making payments as per the Price and Payment Schedule annexed hereto as

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

Annexure “A”, with the prior condition that the Applicant(s) shall be liable to pay interest on the amount due as under:

- i. Interest @ **15% (Fifteen Per cent)** per annum shall be paid on the amount due which shall be calculated for the first period of 60 days from the date on which the amount was due till the date of payment (both days inclusive).
- ii. Interest @ **18% (Eighteen Per cent)** per annum shall be paid on the amount due which shall be calculated for the period beyond 60 days from the date on which the amount was due, till the date of payment (both days inclusive).

It is made clear and so agreed by the Applicant(s) that exercise of discretion by the Promoter in case of one Applicant(s) shall not be construed to be a precedent and/or binding on the Promoter to exercise such discretion in the case of other applicant/s.

All payments received will be first adjusted towards the taxes charges, levies etc. due and payable on previous instalments, thereafter towards the current instalment due along with taxes as may be applicable to the current instalment and finally towards interest accrued on delayed payments.

9. TRANSFER OF RESIDENTIAL UNIT AND TRANSFER FEE:

- 9.(a)** The Applicant(s), cannot transfer the allotment in favour of a third party for **24 (twenty four)** months from the date of allotment of the Residential Unit. Transfer of booking may be permissible after **24 (twenty four)** months subject to written approval by Promoter, who may at its sole discretion permit the same on payment of transfer charges calculated at the rate of **1% (One Percent)** of the Sales Price [taxes extra] such transfer shall be permitted upon the Applicant(s) providing necessary affidavit/ undertaking/request for transfer or any other document and on such terms and conditions and guidelines as it may deem fit by Promoter. Stamp duty and registration charges as applicable on such transfer shall be paid by the Applicant(s)/ third party transferee. Such transfer may be allowed only subject to the Applicant(s) clearing all pending dues, purchase consideration/ Sale price, charges, taxes, levies etc. that shall be due and payable to the Promoter on the date of submission of the request application. In event of transfer, Applicant(s) along with the third party shall execute and register necessary deeds and documents. Such third party shall abide by all such obligation of the Applicant(s) under this Application Form and the Agreement.
- 9.(b)** However, any time after allotment of the Residential Unit transfer fees of **Rs.10,000/- (Rupees Ten Thousand only)** [taxes extra] shall be payable in case such transfer is in favour of the spouse or child, parents or brother or sister of the either Applicant(s) and the Applicant(s) shall be solely responsible at their cost, for execution/ registration of such documents to effect such transfer post approval of the Promoter. For such transfer, the permission from both the Joint Applicant/s is mandatory.
- 9.(c)** Anytime after allotment and before the execution of the Agreement in respect of the Residential Unit the inclusion/ deletion of the name/s of the spouse or child, parents or brother or sister of the original Applicant as new joint applicant or change of joint applicant or swapping/ interchanging between the first and second/ joint applicant is permissible subject to charges of **Rs.10,000/- (Rupees Ten Thousand only)** [taxes extra].
- 9.(d)** The request for transfer, inclusion, deletion or swapping between the Applicant(s) as mentioned in clause No. 9(b) and 9(c) shall be allowed subject to clearing all the sums that shall be due and payable to Promoter on the date of submission of the request application and the Applicant(s) shall be solely responsible for any future government levies, taxes etc arising from such transfer.

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

10. DOCUMENTATION FOR TRANSFER:**10.(a) Execution of Agreement:**

It will be Promoter's endeavour to execute and register the Agreement/ Sale Deed for the Residential Unit within the Project before handing over possession of the Residential Unit. The Agreement/Sale Deed will be drafted by the Solicitors/Advocates of Promoter and shall be in such form and contain such particulars as be approved by Promoter. No request for any changes, whatsoever, in the Agreement/Sale Deed will be entertained.

10.(b) Registration of Sale Deed:

In case, the Applicant(s) fails or neglects to get the Agreement / Sale Deed registered within the date notified, physical possession of the Residential Unit to the Allottee(s)/ Applicant(s) may be withheld by Promoter and penalty if any payable under relevant laws for delay in completion of the registration of Agreement/Sale Deed will be payable by the Applicant(s) till the registration of the Agreement/Sale Deed is completed. Promoter shall have the right to cancel the allotment in case the Allottee(s)/ Applicant(s) fails to have the Agreement/Sale Deed registered within 15 (fifteen) days from the date notified to the Applicant(s). Upon such cancellation, the amounts received from the Applicant(s) will be refunded without any interest but after deduction of applicable charges as stated in clause 5 (b).

10.(c) Stamp Duty and Registration Charges:

The Applicant(s) will be required to pay, on demand, Promoter or to the concerned authorities, as may be so decided by Promoter the applicable Stamp duty & registration charges for registration of the Agreement and/or Sale Deed of their respective Residential Unit.

11. GENERAL:**11.(a) Verification of title:**

The Applicant(s) has/have verified and is/are satisfied with the documents/deeds, which entitles Promoter to allot the Residential Unit, and such allotment of the Residential Unit to the Applicant(s) shall be made by Promoter on the terms and conditions as contained herein.

11.(b) The Applicant(s) agree/s to abide by the terms and conditions set forth in the said Allotment Letter and the Agreement and also agree/s to sign the Agreement formally accepting the terms of sale and the Applicant(s) agree/s to comply with all statutory requirements as applicable.

11.(c) This Application is a mere request by the Applicant(s) for the allotment of Residential Unit in the Project and Promoter reserves the right to accept or refuse the allotment of Residential Unit without assigning any reason whatsoever.

11.(d) In case of Joint Applicant, any document signed/accepted/ acknowledged by any one of the Applicant(s) shall be binding upon the other Applicant.

11.(e) Promoter has obtained the approval of the plans from the appropriate authorities. Promoter at its sole discretion shall have the right to effect suitable and necessary alterations in the layout plan Master plan, landscape and common amenities plans and/ or specifications, as and when required due to sanction/ revision of building plans, technical reasons, site conditions or any other reasons, which may involve all or any of the changes, such as, increase/decrease in size, change in floor-plan, layout, change in its number etc. However, if there is any increase/ decrease in the areas, the differential amount will be adjusted/ payable on pro rata basis. The Applicant(s) shall not hold the Promoter responsible or liable for any representation made by the Promoter in regards to the said Project, Project, building, unit etc . mentioned in the brochures, advertisements, etc. as they may be temporary in nature and that the final plans are to be provided at the time of execution and registration of the Agreement.

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

If at any time in future any additional FAR/FSI is available in the said Land in any manner whatsoever, then Promoter shall have the exclusive right to utilize the same for further construction in the new building/Project or in any other Project/development if permissible under applicable laws. Applicant(s) has no objection and the Applicant(s) have given his/her/their consent to such construction by Promoter.

- 11.(f)** The Applicant(s) of the Residential Unit shall pay, as and when demanded, the maintenance charges including security deposit for providing, maintaining and up-keeping the Project, infrastructure charges, property taxes and other statutory dues, taxes and levies and other deposits and charges for the various services to be provided in the Project, as may be determined by Promoter or the maintenance agency appointed for this purpose, as the case may be.
- 11.(g)** The Applicant(s) agree/s and confirm/s that, if in the event of alteration/s modification/s of the building plans resulting in an increase / decrease in the Carpet Area of the Residential Unit, Parties shall be bound with following terms:
- (I) In case there is any increase or decrease of Carpet Area **upto 2%** of the Residential Unit, then the same shall be acceptable to the Applicant(s) and no charges / refund as the case may be will be made.
- (II) In case of increase or decrease of Carpet Area **beyond 2%** of the Residential Unit **upto 7%** then the difference of area beyond 2% upto 7% shall be subject to charges or refund of the proportionate Sales Price, as the case may be. *For e.g. if there is increase in area of 4% then Applicant(s) shall be liable to pay the charges for variation of 2%.*
- (III) In case of increase or decrease in Carpet Area of the Residential Unit **beyond 7%**, the Applicant(s) shall have an option to withdraw or cancel the booking of the Residential Unit within **30 (thirty)** days from the date of receipt of notice from Promoter in this regard and the consequences shall be as under:
- (a) In case of withdrawal or cancellation of the booking of the Residential Unit by the Applicant(s), the Promoter shall refund all the monies paid by the Applicant(s) towards Sales Price.
- (b) In case the Applicant(s) decides to continue with the booking of the Residential Unit, then such increase/decrease shall be subject to charges/refund as the case may be. *For e.g. if there is increase in area of 8% then the Applicant(s) shall be liable to pay the charges for variation of 6%.*

It is further agreed by the parties that, in the event there is any change in plans, specifications or location due to change of laws or permission, consent etc. is required by statutory authorities, the same shall be fully binding on the Applicant(s).

- 11.(h)** Promoter reserves the right to create charge on the said Land/Project/ Project for obtaining development and other finance from credit/financial institution, bank or other person/body that has already or may hereafter advance credit, finance or loans to Promoter and the Applicant(s) whenever asked in support of by Promoter in this regard, shall give and grant to Promoter, his/her/their/its specific, full, free and unqualified consent and permission for doing the same, and strict compliance of this condition on the part of the Applicant(s) shall be of the essence of allotment of the Residential Unit. Failure on the part of the Applicant(s) to implement and comply with this essential condition will be treated as a breach of the said Allotment Letter and/or the Agreement (as the case may be), and Promoter shall thereupon be entitled to cancel and terminate the said Allotment Letter and/or the Agreement (as the case may be). However, on or before the execution of the Agreement, the respective Residential Unit of the Applicant(s) will be freed from all such encumbrances.

- 11.(i)** Promoter will have the right to decide which block(s)/building(s) to construct first. All the buildings may not be constructed simultaneously. The Project will be completed in various construction phases and availability of few common amenities, facilities, services, club house and infrastructure will be dependent on the construction phasing and may get ready till the last phase is completed /and/or at the end of the Project. Membership for the club house and charges for the club house shall be as per the Promoter may determine. It is informed and agreed by the Applicant(s) the club house and other common amenities would be used by the purchasers of phase, I, II and present phase jointly as may be decided by the Promoter.
- 11.(j)** Promoter has made clear to the Applicant(s) that the Promoter may be carrying out extensive developmental/ construction activities at any time in future in the entire area falling outside the land beneath footprint of the building, in which his/ her Residential Unit is located and that the Applicant(s) has confirmed that he/ she/they/it shall not raise any objections or make any claims or default in any payments as demanded by Promoter on account of inconvenience, if any which may be suffered by him/ her due to such developmental/ construction activities or incidental/ related activities at any time before or after possession of the said Residential Unit.
- 11.(k)** The Applicant(s) are aware that all common amenities, facilities, services, club house and infrastructure may be ready and completed upon construction of all phases and development of the entire Project and may be available after possession of the Residential Unit. The Applicant(s) shall not raise any objection or make any claim /compensation from the Promoter on account of such inconvenience and/or non-availability, if any, of such common amenities, facilities, services, club house and infrastructure, due to such developmental/ construction activities or incidental/ related activities, at any time before or after possession of the said Residential Unit.
- 11.(l)** Due to any operation of law or any statutory order or otherwise as may be decided by Promoter, if a portion of the entire scheme or the entire scheme is discontinued or truncated then the Applicant(s) affected by such discontinuation or truncation will have no right of compensation from Promoter. Promoter will, however, refund all the money received from the Applicant(s) without any interest however, subject to deductions of taxes paid by the Applicant(s) as per the relevant provision of the relevant Act on the date of discontinuation of the scheme. Further if for any reason(s), Promoter, is not in a position to allot the Residential Unit applied for, due to revision of the building plans or for any reasons whatsoever beyond the control of Promoter, then Promoter shall refund only the actual amount paid, without any interest and Promoter shall not be liable for payment of any compensation on this account whatsoever.
- 11.(m)** In case during the course of construction and/or after the completion of the Project, further construction on any portion of vacant land or building or terrace becomes possible, Promoter shall be entitled to take up such further construction and the Applicant(s) shall have no objection for the same.
- 11.(n)** No request for modification or change in the exterior facades of the Residential Unit will be permitted. No reimbursement or deduction in the value of Residential Unit shall be considered by Promoter in case the Applicant(s) desire/s (with prior written approval/consent of Promoter) to do some works /install some different fittings/floorings etc. on his/her/ their/its own within the Residential Unit and request Promoter not to do such work/install fittings/floorings etc. within the Residential Unit subject to the prior written approval of Promoter. However such changes shall not affect the structural stability of the building.
- 11.(o)** All designs, measurements, specifications mentioned and stated herein are tentative and subject to changes.
- 11.(p)** The Applicant(s) hereby also covenants to indemnify and keep indemnified the Promoter against observance and performance of the terms and conditions herein.
- 11.(q)** All correspondence will be made with First Applicant at the address for correspondence on Promoter's record initially indicated in this Application Form. Any change of address will have to be

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

notified in writing to Promoter at its registered office and acknowledgement obtained for such change. In case there is a joint Applicant(s), all communication shall be sent by Promoter to the First Applicant and which shall for all purposes be considered as served on all the Applicant(s).

- 11.(r)** The Applicant(s) confirm/s that he/ she/they/ it does not have any objection for Promoter sending communication via telephone or e-mail regarding its upcoming project and related offers.
- 11.(s)** The Applicant(s) must quote the application number as printed in the acknowledged Pay-in-Slip and on allotment, their Residential Unit Number as indicated in the said Allotment Letter, in all future correspondence.
- 11.(t)** Promoter, however, may at its sole discretion, relax any of the conditions stated herein.
- 11.(u)** Water Supply shall be made available from such source as may be provided or permitted by concerned authorities or its authorised agency.
- 11.(v) Maintenance and Management of Common Areas:**

The Promoter by its nominated facility management agency shall maintain the club house, common areas, facilities, amenities etc. till the handover of the Project to the Said Organisation (as defined under the Agreement to be executed). The Applicant(s) shall be required to pay the requisite charges to the Promoter towards the maintenance and management of common area/amenities/ facilities before execution and registration of Agreement/ Sale Deed.

12. DISCLAIMER FOR SHOW RESIDENTIAL UNIT:

- 12.(a)** Promoter may provide a show residential unit in the Project. The Applicant(s) agree/s and understand/s that all standard fitting and dimension of the show residential units may vary as to its make, colour, shade, shape and appearance from the ones provided in the actual Residential Unit agreed to be constructed.
- 12.(b) Interiors:**
The Applicant(s) agree/s and understand/s that the interiors, furniture, kitchenette and fixtures in the show residential unit are provided only to give a vision of a furnished Residential Unit as per the advice of the interior designer.

13. JURISDICTION AND ARBITRATION:

- 13.(a)** All disputes or differences relating or arising out of or in connection with the allotment read with the terms and conditions contained herein, shall be mutually discussed and settled between the parties.
- 13.(b)** However, disputes which cannot be settled amicably, shall be finally decided and resolved by arbitration in accordance to the provisions of the Arbitration and Conciliation Act 1996 and any subsequent amendments thereto. The matter requiring arbitration will be referred to a sole arbitrator to be appointed by Promoter at Mumbai only. The proceeding of the arbitration shall be conducted in English and shall be construed as domestic arbitration under the applicable laws.
- 13.(c)** All disputes/issues arising out of this transaction will be subject to the exclusive jurisdiction of the jurisdictional courts as applicable.

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

SCHEDULE OF PROPERTY

All those piece and parcel of land on Survey Number 126/2, 133, 134/C, 134/A/2, in aggregate admeasuring 20.35 Acres. Or thereabouts Opposite Talegaon MIDC Junction, Old Mumbai Pune Expressway, Vadgaon 412106, Pune District, Maharashtra.

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

LIST OF DOCUMENTS/ DETAILS TO BE PROVIDED BY THE APPLICANT(S)

1. Application Money: Demand Draft/Pay Order/ Cheque.
2. Name of the Applicant(s) and the Application number behind the Demand Draft/Pay Order/Cheque and all supporting documents, authorization/ POA to be duly attested at the place/location, where the Applicant(s) is residing.
3. PAN No. & copy of PAN Card / Undertaking.
4. Certified copy of certificate of incorporation and Form 32 (latest).
5. Email ID and Mobile No. of the Applicant(s)/ Second Applicant.
6. Proof of Residence – Any 2 documents 1 with photo identity (Aadhar Card/Ration Card/ Electricity Bill/ MTNL/BSNL Phone Bill/ Driving License/ Voter's Identity Card/Passport).
7. Relationship disclosure/s made in **Annexure "D"** below.
8. If the Applicant(s)/ Joint Applicant being a Non-Resident Indian (NRI)/ Person of Indian Origin (PIO)/ Overseas Citizen of India (OCI), true copy of their valid passport & documents evidencing NRI/PIO/OCI status along with Account details of NRE/NRI / NRO.
9. Other entities, i.e. a body corporate incorporated in India or partnership firm or Hindu Undivided Family (HUF) or any other association of persons (AOP) recognized as a legal entity under any law in India (Certified copy of certificate of incorporation or certified copy of registration certificate, as the case may be, as also a copy of the Income Tax Permanent Account Number Card (PAN Card). Also certified copy of Memorandum of Association (MOA), Board Resolution authorising purchase of Residential Unit, Power of Attorney of the authorized signatory is to be submitted along with the Application Form).
10. For partnership firm, a certified copy of partnership deed along with authority in favour of partner to sign application/documents, signed by all partners.
11. For Trust, a certified copy Trust Deed, resolution/necessary permissions required under applicable laws.
12. Signatures of all the Applicant(s) on all pages of the Application Form.

Name & Signature of the Sales Person

(Confirming receipt of all the documents)

Name: _____

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

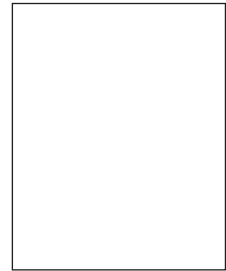
Annexure "A"
(Price and Payment Schedule)

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

Annexure "B"



JOINT APPLICANT

FULL NAME, in CAPITAL Letters (In the order of First, Middle and Last Name, leaving a space between words)

Name: Mr./Mrs./Ms.

Son/Wife/Daughter of :

Relation with the First Applicant:

Guardian's Name (if minor):

Date of Birth: Gender: Male Female

Marital Status: Single Married Wedding Anniversary:

Nationality:

Occupation:

Residential Status: Resident Indian Non Resident Indian (NRI) Person of Indian Origin(PIO)

IT PAN: (Mandatory)

Correspondence Address: (Please leave a space between each part of the address)

City State Pin Code

Phone: Home Work

Mobile

Email:

I wish to receive all communications from Promoter via email as mentioned hereinabove.

Permanent Address : Tick here if same as Correspondence Address

City State Pin Code

Phone: Home Work

Mobile Employment Type: Salaried Self employed

Profession / Job Title:

Company Name:

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

COMPANY AS AN APPLICANT

Name of Company: [Grid for company name]

Date of Incorporation: [D][D][M][M][Y][Y][Y][Y]

(Please leave a space between each part of the address)

Registered Address: [Grid for registered address]

City [Grid] State [Grid] Pin Code [Grid]

Correspondence Address: (Please leave a space between each part of the address)

[Grid for correspondence address]

City [Grid] State [Grid] Pin Code [Grid]

Name & Designation of the contact person: [Grid]

Phone: Home [Grid] Work [Grid] Mobile [Grid]

Email: [Grid]

Company PAN Card (Mandatory) [Grid]

The Applicant(s) shall mean and include his/her/their/heirs, executors, administrators, successors and legal representatives.

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

Annexure "C"

DEFINITION OF CARPET AREA OF UNIT:

"Carpet area" means the net usable floor area within a building excluding that is covered by the walls or any other areas specifically exempted from floor space index computation in Development Control Regulations.

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

ANNEXURE "E"

PROCEDURE FOR CALCULATION –AN EXAMPLE

Sale Price: Rs. ABC p.s.ft.

Construction Cost Rs. XYZ p.s.ft. out of the Sale Price of the Residential Unit

Date of application:

Date of Possession:

Opening and Weighted Average Closing RBI indices

| Sr. No. | Items | Weightages in construction cost | RBI opening indices (Date of Application) | Weighted RBI indices (Averg. of all qtrs. Till date of possession) |
|---------|--------------------------------------|---------------------------------|---|--|
| 1 | Steel | 15 | 100 | 130 |
| 2 | Cement | 10 | 100 | 95 |
| 3 | Other Building Construction Material | 40 | 100 | 122 |
| 4 | Fuel & Power | 5 | 100 | 120 |
| 5 | Labour | 30 | 100 | 121 |

Calculation of Escalation Charges:**Formula: Weightage of the Item X {(Weightage Average of Index -Opening Index)/ Opening Index}**

| Sr. No. | Items | CALCULATIONS of ESCALATION from the date of application till the date of possession | % Cost ESCALATION in construction cost |
|---------|--------------------------------|---|--|
| 1 | Escalation in Steel | $15 \times (130-100)/100$ | 4.5% |
| 2 | Cement | $10 \times (95-100)/100$ | (-)0.5% |
| 3 | Other Building Const. Material | $40 \times (122-100)/100$ | 8.8% |
| 4 | Fuel & Power | $5 \times (120-100)/100$ | 1% |
| 5 | Labour | $30 \times (121-100)/100$ | 6.3% |
| - | - | % Escalation (On construction cost) | + 20.10% |
| - | - | % Escalation beyond 2% (Recoverable from Applicants(s)) | + 18.10% |
| - | - | Escalation cost recoverable/ from Applicant(s) | = XYZ*18.10% = Rs. PQR p.s.ft. |

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

NOC FROM APPLICANT(S)

Date :

To,

Tata Value Homes Ltd.,
12th Floor, Times Tower,
Kamala Mills Compound,
Senapati Bapat Marg,
Lower Parel,
Mumbai 400 013.

Sub: Residential Unit/Flat No. _____ at _____ Building at _____ (“Residential Unit”) in the “_____” (“**Complex**”) in “_____” (“**Project**”) on area admeasuring _____ sq. mtrs. Or thereabouts situate lying at and being at Mumbai – Pune Highway, MIDC Gate Chowk, Near Sheetal Hotel, Talegaon – 412106, Maharashtra (“**Said Property**”).

Dear Sir/ Madam,

This is to inform you that I/we have applied for booking of the aforesaid Residential Unit.

I/ We are aware that the club house along with all common amenities, facilities and infrastructures in the Complex shall be ready and completed upon construction of the various construction phases and development of the entire Project and may be available for use after possession of the Residential Unit. The Applicant(s) shall not raise any objection or make any claim /compensation from the Promoter on account of such inconvenience and/or non-availability of club house along with all common amenities, facilities and infrastructures, if any, due to such developmental/ construction activities or incidental/ related activities, at any time before or after possession of the said Residential Unit.

Further, I/We am/are aware that the Promoter shall have the exclusive right to further construct in the said Property in a phased manner as per applicable permissions from the concerned authorities. The Promoter has the sole right to decide on the manner of development in the Complex and Project as per their internal planning and development plan and that all the buildings may not be constructed simultaneously. I/we confirm that I/we do not have any objections towards the future development / construction and shall not raise any objections or make any claims of any nature whatsoever upon the Promoter or any of the group companies/ directors/ employees of the Promoter, on account of any inconvenience, if any, which may be suffered by me/us due to such developmental/ construction activities or incidental/ related activities.

Thanking you,

Yours faithfully,

Name and Signature of APPLICANT (S)

Signature of Sole/First Applicant



Signature of Joint/Second Applicant

Is Spouse Second Applicant : Yes No

Spouse Residential Status : Indian NRI PIO

Family Size : 1 member 2 members 3 members
 4 members 5 members >5 members

Monthly Household Income (Rs.) :

Rs. 25,000 - Rs. 50,000 Rs. 50,000 - Rs. 75,000 Rs. 75,000 - Rs. 1L
 Rs. 1L - 1.5L Rs. 1.5L - 2L Rs. 2L - 5L Rs. 5L & above

Do you own Vehicle/s Four Wheeler : Yes No

If YES : Brand/Model
1. _____
2. _____
3. _____

Please share your personal interest : Travel Art/Music Photography Reading
 Sports/Fitness Movies Others _____

Are you planning to take a housing loan : Yes No

Reason for purchase : For Primary Self-use For Second Home Self-use For Parents/Family member
 For Investment Rent-Out
 Other reason please specify : _____

How did you get to know of our project?

Print Advertisement (Newspaper / Magazine) Online (Website / Email / Search Engine / Web Banner)
 Outdoor Hoarding Radio Television Advertisement
 News Article/ Press Friend/ Relative/ Colleague
 Sales Associate/ Broker Others, Please Specify _____

Please share your reason to buy "La Montana"?

Spanish Styled Homes & Design Good Project Location
 Good Site/ Project Layout Good Amenities and Features
 Thoughtful financing options Other Reasons Please Specify _____



SALES OFFICE EXPERIENCE:

| | Excellent | Good | Satisfactory |
|---|------------------------------|-----------------------------|--------------------------|
| How did you like the response at reception? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How do you like the Office Ambience? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How did you like the Brochure of the project? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How did you find the Courtesy/Appearance of the Sales Person attending you? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How did you find the Quality and Comprehensiveness of the information provided? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Did the Sales / Admin Person satisfactorily answer your queries? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | |

SITE VISIT EXPERIENCE: (If Applicable)

| | Excellent | Good | Satisfactory |
|--|------------------------------|-----------------------------|--------------------------|
| How do you rank the visibility of Direction Markers to the site? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How did you like the response at reception? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How do you rank the Ambience and Cleanliness of Sales Gallery/Show Flat? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How did you like the Brochure of the project? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How do you rate the Unit Plans Layout of the project? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How did you find the Courtesy/ Appearance offered by the Sales Person attending you? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| How did you find the Quality and Comprehensiveness of the information provided? | <input type="checkbox"/> | <input type="checkbox"/> | <input type="checkbox"/> |
| Did the Sales / Admin Person satisfactorily answer your queries? | <input type="checkbox"/> Yes | <input type="checkbox"/> No | |

Have you visited any similar projects in past?

No, this is the first time I have heard about this concept

Yes, I have visited If Yes, pl share your feedback on La Montana on a 5 point comparative scale (5:Excellent, 4:Good, 3:Average, 2:Can Improve, 1:Lots to improve)

| | La Montana | Project 1: _____ | Project 2: _____ | Project 3: _____ |
|------------------------------|------------|------------------|------------------|------------------|
| Theme, Design and Aesthetics | | | | |
| Features and Amenities | | | | |
| Overall Purchase Experience | | | | |
| Overall Project | | | | |

Any other feedback would you like to share? _____

Signature _____

Date _____

I confirm that I do not have any objection for Tata Housing and its subsidiaries sending communication via telephone or e-mail regarding its upcoming projects/ products /services and related offers.

All the materials and fittings which are exhibited in the show flat may vary as to its make, color, shade and appearance from the ones provided in the actual flat agreed to be constructed. The interiors, furnitures, kitchenette and fixtures in the show flat are provided only to give a vision of furnished apartment as per the advice of interior designer. The layout of the show flat may have been changed at some places as per the advise of the interior designer. The dimensions and the area of the flat, which is agreed to be constructed, shall vary from this show flat on the floor, block and location of a specified flat.

I do not wish to receive any communication from Tata Housing and its subsidiaries regarding its upcoming projects/ products / services and related offers.



SALES TEAM FEEDBACK FORM

1. Any other customer Feedback / Suggestion received

- None, Customer was fully satisfied
- Yes, Customer advised / suggested / was concerned about following:

2. Transaction Time : _____

Transaction Date : _____

Name of Sales person : _____

Signature : _____

